



MONASH University

Business and Economics

# Considerations of Fairness and Conflicts of Interest in the Regulation of Financial Markets

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*Exploration of Fairness* examines a concept that is seemingly simple and extraordinarily complex – fairness. It is simple in that we often intuitively understand situations to be fair or unfair. Complex, in that the notion of fairness is very much influenced by where we are situated, including race, gender, class, economic status, country, and life experience. There is considerable scholarship on the concept of fairness, but this volume is unique in that it brings together a broad range of research disciplines that have come together to explore in depth what is meant by fairness, how it can be achieved, and how it can be interpreted in cognitive neuroscience, experimental psychology and kinesiology, it integrates the visual performing arts as essential features of fairness. Through this interdisciplinary lens, the ethical and normative dimensions of fairness are understood, drawing on its historical and philosophical roots and its role in citizenship and political obligation. Each chapter, in its own right, informs the others, to deepen our understanding of fairness.

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Cover: The Colours of Fairness, from a work by textile artist Luisa Milan

An Exploration of Fairness  
Edited by Dr. Janis P. Sarra

# An Exploration of Fairness

Interdisciplinary inquires in law, science  
and the humanities

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# The regulators

- The Australian Securities and Investments Commission (ASIC)
- The Hong Kong Securities and Futures Commission

# Exercising Regulatory Discretion

Any exercise of enforcement powers involves discretion. Determinations must be made as to :

- Which matters should be investigated?
- Whether any enforcement action should be taken?
- Where there is a choice of more than one - which type of enforcement mechanism should be utilized?
- What remedies should be sought?

# Fairness

- “Fairness requires consideration be given to the perspectives of others who are impacted by our actions.” (Warren 2013)
- Who will be impacted by the action/inaction of the public regulator?
  - the defendant who may be the subject of the enforcement action
  - the investors who have suffered a loss as a result of the contravention
  - the public

# Potential defendants

- The interests of any potential defendant will be best served if the regulator determines that a lenient approach be adopted.
- Reasons why a regulator may adopt a lenient approach
  - (1) little public interest in the action
  - (2) resource constraints
- Individuals and corporates who are pursued may believe they have been treated unfairly.

# Investors who have suffered a loss

- The interests of investors who have suffered a loss as a result of the contravention in question.
- An expectation that the regulator should act on their behalf.

## TWO QUESTIONS

- (1) Is it appropriate for publicly funded regulators to be empowered to seek compensation for investors?
- (2) Should the interests of investors prevail over the interests of other stakeholders? Should obtaining compensation be the regulator's priority?

# The Public Interest

- The public has a legitimate interest in the likely impact the enforcement action will have on the market.
- What is the role of public regulation?
- What is the Role of the Public regulator?



# What is the role of regulation?

‘the sustained and focused attempt to alter the behaviour of others according to defined standards or purposes with the intention of producing a broadly identified outcome or outcomes.’ (Julia Black 2002)

# What is the role of a public regulator?

Applying Black's definition - the primary or principal role of a public regulator is to utilise the enforcement mechanisms at its disposal for the purpose of altering the behaviour of persons who may be inclined towards non-compliance with the rules governing financial markets.

The public interest that regulators should aim to serve is to bring about an increase in compliance and a corresponding decrease in the harmful behaviour that results from non-compliance.

## Can the regulator achieve this?

- Can the regulator's enforcement policies and practices result in an increase in compliance and a corresponding decrease in the harmful behaviour that results from non-compliance?
- Responsive regulation – Ayres and Braithwaite.
- Must act strategically - sometimes leniently, sometimes punitively.

# The Questions

- What is the role of public regulation of financial markets?
- What is the role of the public regulator?
- Whose interests should the public regulator represent?
- Who will be impacted by the action/inaction of the public regulator?
  - the defendant who may be the subject of the enforcement action
  - the investors who have suffered a loss as a result of the contravention
  - the public

# Potential Conflict between interests of investors and the public interest.

- May not be a conflict - the best regulatory response from an impact on the market perspective may include the obtaining of compensation.
- Conflicts may arise – budgets or other constraints, strategic reasons,
- Where conflicts arise “fairness requires consideration be given to the perspectives of others who are impacted by our actions.” (Warren 2013)
- Impact on current victims and the public interest



# Conclusion

Is it appropriate for publicly funded regulators to be empowered to seek compensation for investors?

Should the interests of investors prevail over the interests of other stakeholders? Should obtaining compensation be the regulator's priority?

- Michelle Welsh, 'Considerations of Fairness and Conflicts of Interest in the Regulation of Financial Markets' in Dr Janis P Sarra (ed) *An Exploration in Fairness: Interdisciplinary Inquiries in Law, Science and the Humanities* (2013) Carswell.
- Michelle Welsh, 'Realising the Public Potential of Corporate Law: Twenty Years of Civil Penalty Enforcement in Australia' (2014) 42 (1) *Federal Law Review* (forthcoming).
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